

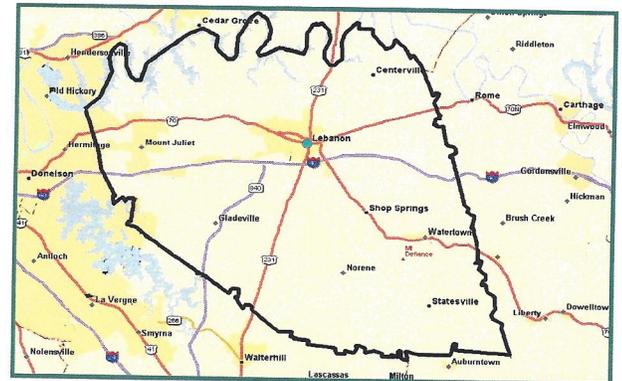


LEBANON

Wilson County

QUICK FACTS

County Seat: Lebanon Year Incorporated: 1801
 Area in Square Miles (County): 571 Latitude: N36° 12.49'
 Elevation: 535' Longitude: W86° 17.47'
 Market Region: Nashville Distance From Nashville: 28 miles
 City Website: www.lebanontn.org
 County Website: www.wilsoncountyttn.com
 Additional Incorporated Cities within the County: *Mount Juliet, Watertown.*
 Unincorporated Cities: *Gladeville, Norene*



TAX STRUCTURE

LOCAL

	City	County
Property Taxes:		
Rate per \$100 value	\$ 0.3456	\$ 2.5704
Special School District	\$ 0.3900	
Ratio of Assessment:		
Residential and Farm	25 %	25 %
Commercial/Industrial	40 %	40 %
Personal (Equipment)	30 %	30 %
Bonded Debt (2011)	\$ 58,914,398	\$ 162,520,000
Assessed Valuation (2011)	\$ 883,858,255	\$ 2,943,292,137
School Tax	\$ 0.39 0 %	
Hotel-Motel Tax	2.0 %	5.0 %

POPULATION

	City	County
2000 (Census)	20,235	88,809
2010 (Census)	26,190	113,993
Population Projection 2015	28,457	123,865
Percent Population Change		
2000 – 2010	29.4 %	28.4 %

CLIMATE

Annual Average Temperature: 58.3°
 Average High Temperature: 69.6°
 Average Low Temperature: 47.0°
 Annual Average Precipitation: 51.22"
 Annual Average Snowfall: 0.4"
 Prevailing Winds: Southerly
 Mean Length of Freeze-Free Period (days): 180-220

Lebanon's Nashville East Logistics Center is among several industrial sites in Middle Tennessee to be certified "Deal Ready". For complete information about the site and the Deal Ready program, go to www.DealReady.com



STATE

Sales Tax 5.25% tax on food and food ingredients; 7% on all other tangible personal property unless specifically exempted.

Local Sales Tax Rate 2.25 %

Local & State Sales Tax Collected (FY2012): \$ 130,056,310.80

Income Tax

- **Personal:** 6 % on Interest & Dividends
- **Corporate Excise Tax:** 6.5% of Tennessee taxable income
- **Franchise Tax:** .25% of the greater of net worth or real and tangible property in Tennessee. The minimum tax is \$100.
- **Unemployment Tax:** New Employers 2.7% of first \$9,000

EDUCATION

(Countywide)	# Local Schools	Enrollment	Pupil/Teachers Ratio
Elementary	16	10,095	22:1
Jr. High	4	3,419	22:1
Sr. High	4	5,321	25:1
Voc-Tech	1		
Private/Parochial	3	1,090	

Technology Center: 0
 Colleges: Cumberland University
 Other:

State Industrial Training Service Available: Yes
 Type of Public School System: County and City

GOVERNMENT

Governing Body:

City: Mayor and City Council
 Meets: 1st and 3rd Tuesday Time: 6:00 p.m.
 Place: Council Chambers
 County: Mayor and County Commissioners
 Meets: 3rd Monday Time: 7:00 p.m.
 Place:

Fire Department:
 full-time fire fighters in city: 35 city volunteers: 0
 full-time fire fighters in county: 135 county volunteers: 40
 fire stations in city: 3 city fire trucks: 14
 fire stations in county: 8 county fire trucks: 16

Law Enforcement:
 full-time police officers in city: 72
 full-time police officers in county & sheriff: 95
 city patrol vehicles: 72 county patrol cars: 108

	City:	County:
Insurance Rating:	4-9	5-10
Zoning Regulations:	Yes	Yes
Planning Commission:	Yes	Yes
Industrial Development Corp:	Yes	Yes

NATURAL RESOURCES

Minerals: Crushed Stone
 Timber:

AGRICULTURAL

Crops: Hay, corn, soybean, tobacco, wheat
 Livestock: Sheep, goats, cattle

TRANSPORTATION

AIR SERVICE:

Nearest General Aviation:

Lebanon Municipal Airport
 Location Identifier: M54
 Distance from City: 2 miles
 Runway Length: 5,000 feet x 100 feet/1,524 x 30m
 Surface: Asphalt /Turf
 Lighting: MIRL/PAPI/REIL
 Fuel: 100LL/Jet A
 Repair: Major
 Transportation: Taxi, Courtesy Car and Rental Car

Nearest Commercial Service:

Nashville International Airport
 Location Identifier: BNA
 Distance from Lebanon: 25 miles
 Served by 12 air carriers, 2 cargo carriers, and 2 fixed-base operators; operating 380 average daily flights to 70 markets; 50 non-stop markets (as of December 2011).

HIGHWAYS:

U.S Highways: 70, 231
 State Highways: 10, 24, 26, 109, 141, 171, 265, 266, 267, 840
 Nearest Interstate: Interstate 40

COMMON CARRIERS:

Air Freight Companies: 2
 Motor Freight Companies: 19
 Terminal Facilities: 7
 Bus Services – Inter-City: None
 Local: None Carrier Service: None

RAILROADS SERVED BY:

Nashville & Eastern Railroad Corporation

NAVIGABLE WATERWAYS:

River: Cumberland Channel Depth: 9 feet
 Nearest Port Facility: Nashville Miles: 28

COMMUNICATIONS

Post Office Class: First

Newspapers:	Frequency:
The Lebanon Democrat	Mon-Sat
The Wilson Post	Weds & Fri
The Tennessean	Daily

Telephone Companies: AT&T
 Radio Stations: WANT/FM
 Television Networks: 6
 Cable Service Available: Yes Channels: 100+
 Provider: Charter Cablevision
 Internet Service Available: Yes
 Provider: Charter Communications
 Fiber Optics Available: Undisclosed
 Provider:

COMMUNITY FACILITIES

Health Care:

Doctors: 270 Dentists: 21

Hospitals: 1	Beds: 245
Clinics: 4	Beds: N/A
Nursing Homes: 2	Beds: Undisclosed
Retirement Homes: 6	Beds: Undisclosed
Residential Care/Assisted Living: 4	Beds: Undisclosed

Religious Organizations:

Protestant: 72	Catholic: 1	Jewish: 0
Jehovah's Witness: 1	Spanish: 0	
Other: 5		

Day Care Centers: 5 Day Care Homes: 0

Recreation:

Libraries: 1	Parks: 3
Golf Courses (Public & Private): 3	
Swimming Pools (Public & Private): 3	
Country Clubs: 1	Theaters: 1
Bowling Alleys: 2	

Hotels & Motels: 16 Rooms: 1,001
 Bed & Breakfasts: 3
 Largest Meeting Room Capacity: 1,000
 Restaurants: 87
 Other:

FINANCIAL INSTITUTIONS

<u>Name of Banks:</u>	<u>Number of Branches:</u>	<u>Deposits</u>
Bank of America	2	\$ 41,814,000
Bank Tennessee	1	14,718,000
Cedarstone Bank	1	67,426,000
Farmers & Merchants Bank	1	16,405,000
First Freedom Bank	1	158,889,000
First Tennessee Bank	2	99,391,000
Liberty State Bank	2	37,589,000
Pinnacle National Bank	3	203,436,000
Regions Bank	1	40,190,000
SunTrust Bank	2	69,536,000
Wilson Bank & Trust	6	513,111,000

Commercial Banks: 11
 Savings Institutions: 0
 Credit Unions: 0
 Total # of Institutions: 12
 Total # of Branches: 23
 Combined Deposits: \$ 1,262,505,000 (Deposits for June 30, 2012)

SELECTED ECONOMIC INDICATORS

2011 Annual Average

	<u>County</u>	<u>Labor Market Area*</u>
<u>Labor Force:</u>		
Civilian Labor Force	61,810	652,540
Employment	57,100	599,540
Unemployment	4,710	53,000
Unemployment Rate	7.6 %	8.7 %
HS Graduates (2011-12)	1,321	10,746

Estimated County Available Labor:

Date (month): December 2012

Total:	4,240	45,190
Male:	2,180	23,870
Female:	2,060	21,320

Manufacturing in Area (Annual Averages 2011):

Number of Units:	116
Ann. Avg. Employment:	3,930

County 10-Year Growth Report

Years: 2002-2012	<u>New Plants</u>	<u>Expansions</u>
Number Projects:	4	90
Job Opportunities:	380	1,092
Total Investments:	\$ 22,755,000	\$ 89,868,461

Per Capita Personal Income

Year: 2011 Amount: \$ 38,461

Average Homes Sales (2011)

Number of homes sold: 1,231 Average Cost: \$ 217,866

Retail Sales

Year: 2011 Amount: \$ 1,547,945,319

* Labor Market Area is defined as Cannon, Davidson, DeKalb, Rutherford, Smith, Sumner, Trousdale and Wilson Counties in Tennessee.

INDUSTRIAL SUPPORT SERVICES

<u>Service</u>	<u>Town</u>	<u>Distance (Miles)</u>
Tool & Die	Local	
Heat Treating	Nashville	28
Foundry	Nashville	28
Heavy Hardware	Nashville	28
Sheet Metal	Local	
Lubricants	Nashville	28
Welding Supplies	Local	
Abrasives	Local	
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UTILITIES

GAS

Local Distributor: **City of Lebanon**
 Phone: 615.443.2835
 Website: <http://www.lebanontn.org>
 Source Company: Texas Eastern, Columbia Gulf
 Fuel Oil Suppliers: 2
 Suppliers of LP Gas: 6

WATER

Water Supplier: **City of Lebanon**
 Phone: 615.444.0825
 Website: <http://www.lebanontn.org>
 Source: Cumberland River
 Capacity: 12,000,000 GPD
 Current Consumption: 6,750,000 GPD
 Storage Capacity: 9,500,000 Gallons

WATER

Water Supplier: **West Wilson Utility District**
 Phone: 615.758.5682
 Website: www.westwilsonutility.com
 Source: Old Hickory Lake
 Capacity: 9,000,000 GPD
 Current Consumption: 5,500,000 GPD
 Storage Capacity: 9,500,000 Gallons

SEWER

Sewer Provider: **City of Lebanon**
 Phone: 615.444.0825
 Website: <http://www.lebanontn.org>
 Type of Treatment: Activated sludge (secondary)
 Capacity: 7,500,000 GPD
 Current Usage: 4,000,000 GPD
 City Sewer Coverage: 95 %
 Storm Sewer Coverage: 10 %
 Solid Waste Disposal Type: Landfill

ELECTRICITY

Source Company: Tennessee Valley Authority

Local Distributor for City and County:

Electric Power System:

Middle Tennessee Electric Membership Corp.

President: Chris Jones

District Office: Post Office Box 220
 Lebanon, Tennessee 37088

Phone: 877.777.9020

Outages: 877.777.9111

Fax: 615.449.8609

Website: www.mtemc.com

MTIDA works closely with the Tennessee Valley Authority, which supplies electric power to Middle Tennessee through our 26 member distributors.

MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION (150+ employees)

<u>Firm</u>	<u>Product or Service</u>	<u>Total Employees</u>	<u>Union</u>	<u>Phone Number</u>
Amazon	Fulfillment services	250	None	615.443.5810
CEVA Logistics	Third party logistics	159	None	615.773.9292
Cracker Barrel Old Country Store	Headquarters & Distribution	820	None	615.444.5533
Famous Footwear	Shoe Distribution	176	None	615.443.3900
GENCO	Third party logistics & Dell Supplier	602	None	615.547.1020
Genesco	Shoe Distribution	245	None	615.367.8081
Lochinvar Corporation	Water Heaters & boilers	325	None	615.889.8900
Nutro Products, Inc.	Premium pet foods	167	None	615.449.4996
Performance Food Group	Food Distribution	760	None	615.443.0077
Perma-Pipe Inc.	Polytherm conduit	160	USF	615.444.4910
Permobil	Electric Wheelchairs	167	None	615.547.1889
L & W Engineering	Metal Stamping	185	Unknown	615.443.1004
TRW Automotive	Hydraulic Steering Gears	475	UAW	615.443.6260

For information on industrial sites and available industrial buildings contact:

George W. Shuff, III, Executive Director
 Middle Tennessee Industrial Development Association
 2108 Westwood Avenue
 Nashville, Tennessee 37212
 Phone: 615.269.5233 Fax: 615.269.5184
 Email: mtida@mtida.org Website: www.mtida.org

G.C. Hixson, Executive Director
 Joint Economic & Community Development
 Board of Wilson County
 115 N. Castle Heights Avenue. Suite 102
 Lebanon, Tennessee 37087
 Phone: 615.443.1210 Fax: 615.443.0277
 Email: info@doingbiz.org Website: www.doingbiz.org

The information contained herein was obtained from sources we consider reliable. We can not be responsible, however, for errors or change in information.

*This report was prepared with the assistance of:
 The Four Lake Regional Industrial Development Authority
 Hartsville, Tennessee*



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